# Does Contracting for Labor-Intensive Forestry Work Advance Economic Equity in the Pacific West, USA?

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#### Overview

| Background |  |
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Research Question

Methodology

Results and implications

Study Limitations and Way Forward

## **Evolving Problems:**





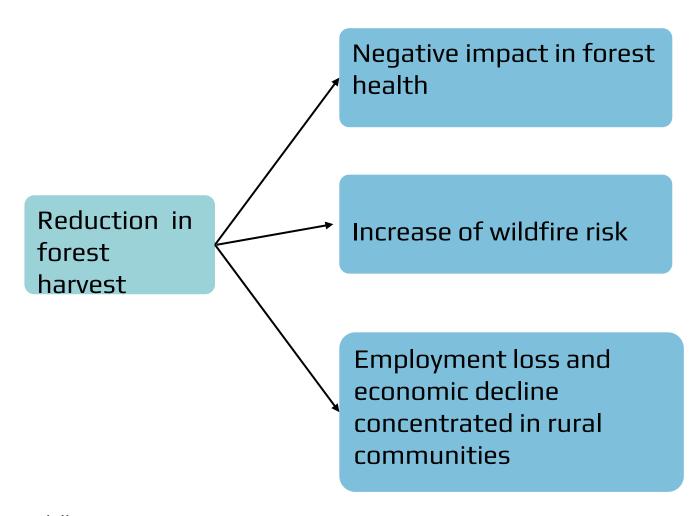
Productivity-enhancing technology



Federal policy

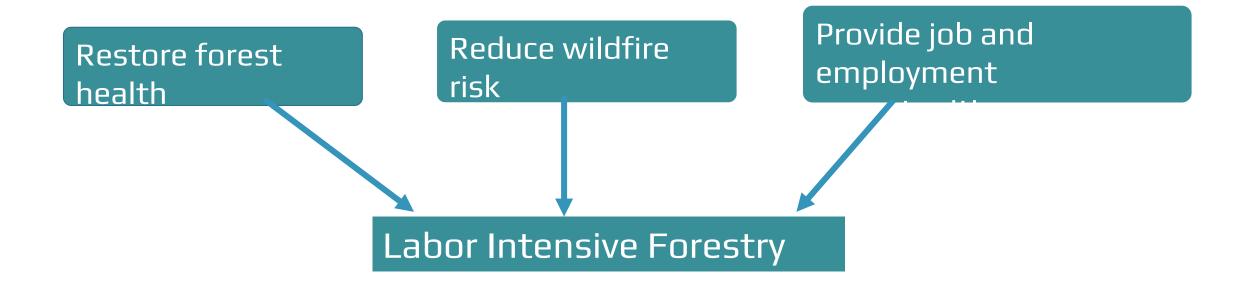


Climate change



(Bernsen et al., 2022; Charnley et al., 2008; Eichman et al., 2010; Woodall et

#### **Evolving Problems: Evolving Approaches**



Background Research Methodology Results and Conclusion

## **Labor Intensive Forestry Work**

## Physically Demanding and Manual Tasks:

- Brush Removal
- Pre-commercial Thinning
- Prescribed Burning



(Charnley et al., 2018; Deak et al., 2023; Hibbard & Lurie, 2013; Kooistra & Moseley, 2019)

Picture: Lomakatsi.org

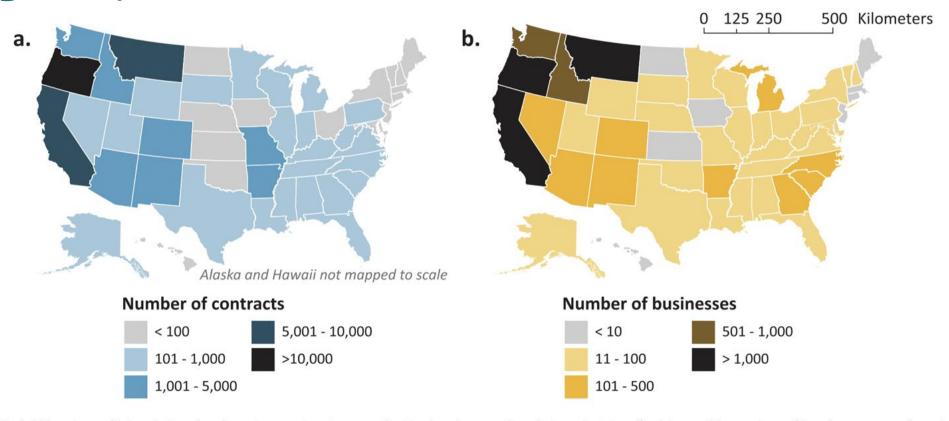
## Contracting as a Tool for Local Economic Development

US Forest Service contracts private businesses to conduct LIF work

USFS plays a role in how dollars flow into places and people

Important to understand where economic impacts are most significant

#### Oregon captured 30% of the nationwide total of LIF contracts



**Figure 3.** (a) Number of labor-intensive forestry contracts awarded by businesses' registered state of address (b) number of businesses performing labor-intensive forestry work by businesses' registered state of address.

Deak, A., Huber-Stearns, H., Crandall, M., Poudel, K., Davis, E. J., Coughlan, M. R., & Wilmsen, C. (2023). Documenting Twenty Years of the Contracted Labor-Intensive Forestry Workforce on National Forest System Lands in the United States. *Journal of Forestry*.

Overarching question: Is federal contracting of LIF activities advancing economic equity in the Pacific West, particularly for small and minorityowned businesses?



How are contracting dollars distributed across counties of Oregon, Washington, and California?



Is there evidence that the USDA Forest Service advanced distributional equity through its contracting activities in the region?

Small Businesses Set-Aside and Minority-Owned (SBSAMO):
Businesses that are identified as:
Historically Underutilized Businesses
Zone (economic development) Firms, women-owned small businesses, service-disabled veteran-owned, 8(a) program participants, or Minority-Owned (MO).

Minority-Owned (MO): Businesses that are identified and owned (at least half) by Hispanic Americans, Native American or American Indians, Black Americans, Asian Pacific or Subcontinent Asian (Asian Indian) Americans.

#### Data

- USFS labor-intensive forestry contracting data
- **2001-2020**
- System for Award Management (SAM.gov )
- Includes:
  - Location of each vendor
  - Dollar amount
  - Year awarded
  - Place of performance
  - Business ownership details

#### Local Indicator of Spatial Autocorrelation (LISA)

- Identifies the presence of clusters in the spatial arrangement of data using Local Moran's I
- Moran's I is calculated based on the value of neighboring counties

#### **Exploratory Analysis**

- Minority Population (2016-2020 ACS 5-year estimates)
- Business owned by Latine and business owned by minority populations
   (Annual Business survey, 2018)
- Percentage federal forestland (FIA, 2019)

#### **Distributive Equity**

 Proportion of contracting dollars captured by minority and small businesses to the proportion of minority and small businesses in each county

$$\frac{\text{`BSAMO}}{\text{$\$LIF$}} / \underbrace{\frac{\text{$\#Businessownedbyminority population}}{\text{$\#TotalBusinesses}}}$$

≥1

(Anselin, 1995)

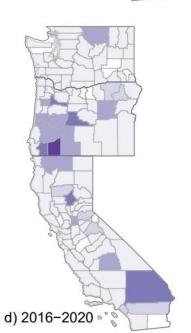
## Distributive equity of USDA Forest Service contracts

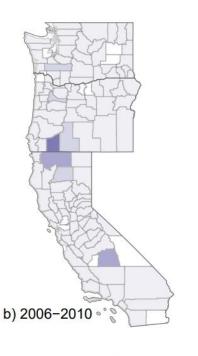
How are contracting dollars distributed across counties of Oregon, Washington, and California?

#### **USDA** Forest Service awarded

- 31,642 contracts
- to 3,104 businesses
- with total contract value of \$2.15 billion



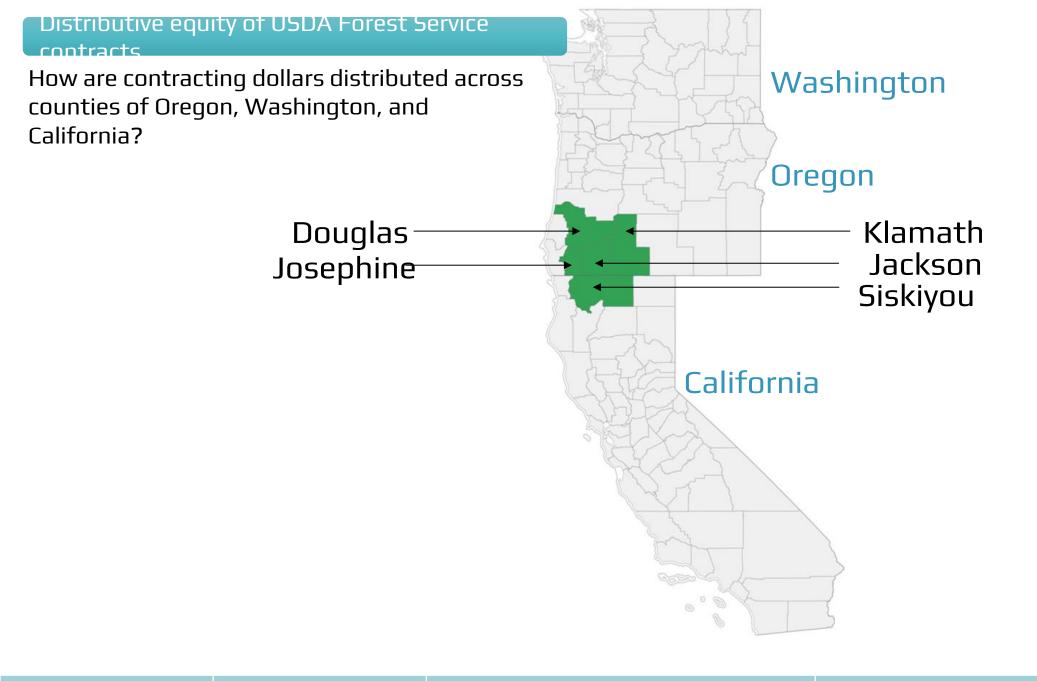






#### **Total Dollars in Millions**

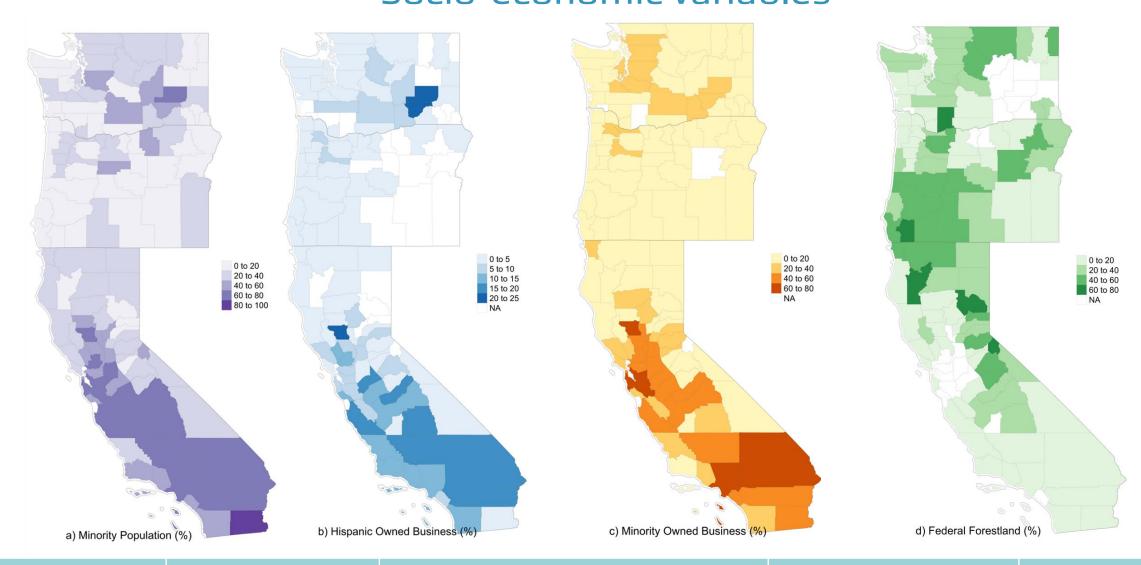




## Distributive equity of USDA Forest Service contracts

How are contracting dollars distributed across counties of Oregon, Washington, and California?

Socio-economic variables

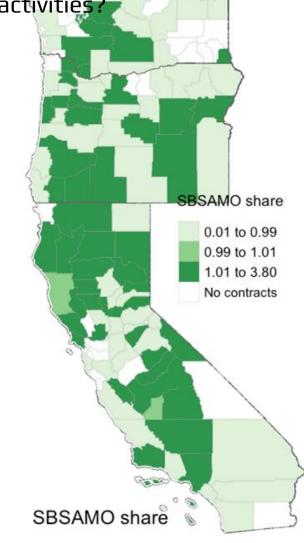


## Distributive equity of USDA Forest Service

Does the USDA Forest Service impact distributional equity through its contracting activities?

SBSAMO businesses in only 27% of the counties were as successful in capturing contract dollars proportionate to the role of SBSAMO businesses in that county

 $\frac{\$SBSAMO}{\$LIF} / \underbrace{\frac{\$Businessownedbyminoritypopulation}{\$TotalBusinesses}} \ge 1$ 



## How to make it accessible for SBSAMO?

Need based assessment of the counties that are below distributive equity threshold

Agencies and educational or outreach programs could play important role in capacity development and entrepreneurship of SBSAMO businesses.

Public institutions such as extension programs can encourage and support entrepreneurship development for marginalized workers and entrepreneurs, particularly Latine populations.

#### Limitations





**Business success** 





In-depth site visit, case study, and interviews in this clustered counties



Location of business receiving contracts





Location of work



Labor-and machinery-intensive work





Forest service contracting data

Funding Source: USDA -Agriculture and Food Research Initiative

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## Thank you for your attention.



I'm happy to answer any questions you may have.

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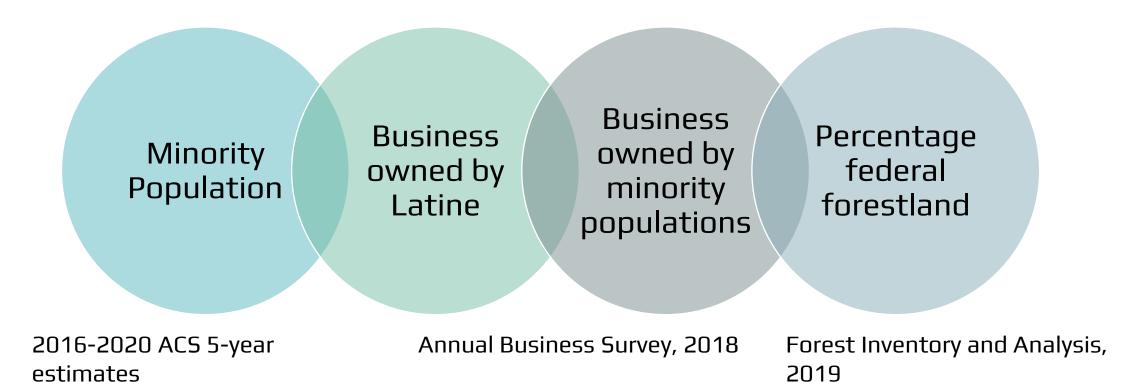
## Local Indicator of Spatial Autocorrelation (LISA)

Identifies the presence of clusters in the spatial arrangement of data using Local Moran's I

Moran's I: based on the values for neighboring polygons (counties) Positive Moran's I indicates that the county has neighbors with similarly high values of the data of interest

(Anselin, 1995)

#### **Exploratory Analysis**



Methodology Results and Conclus

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#### **Distributive Equity**

Proportion of contracting dollars captured by minority and small businesses to the proportion of minority and small businesses in each county

Proportion of contracting dollars captured by minority and small businesses



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Proportion of minority

## USFS plays a role in how dollars flow into places and people

## Presidential Executive Order 13985 signed in 2021

Target: increase the proportion of federal contracting dollars going to small, disadvantaged businesses (SDBs) by 50% by 2025.

#### **Justice 40** initiative

Government initiative to deliver at least 40% of the overall benefits from certain federal investments to disadvantaged communities.

Background Research Methodology Results and Conclusion

# Leveraging Contracts for National Forest Restoration and Rural Development



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